

PRESENTATION OF THE INSIDE INFORMATION

UNDER ART 7 OF REGULATION (EU) No 596/2014 OF THE EUROPEAN PARLIAMENT AND OF THE COUNCIL OF 16 APRIL 2014 ON MARKET ABUSE (Market Abuse Regulation)

About the circumstances occurred during the period 01.01.2023 – 31.03.2023

Date	NOTIFICATION
04.01.2023	<p>The Company has announced to the FSC and to the Public the following information:</p> <p>Allterco JSCo (ticker A4L / ISIN: BG1100003166) (“Allterco”) has announced the closing of the 1st stage of the acquisition of the Slovenian IoT provider GOAP Računalniški inženiring in avtomatizacija procesov d.o.o. Nova Gorica, (“GOAP” or the “Target Company”) which consisted in the acquisition of 60% of the share capital of the Target Company. The transaction is based on Share Purchase Agreements (“SPAs”) that were signed with all four GOAP shareholders. The total purchase price for the 1st stage transactions is EUR 2 million. The remaining 40% of the GOAP share capital belonging to three individual shareholders of GOAP are subject to Option Agreement that was signed together with the SPAs. Under the Option Agreement Allterco will have unconditional call options and the selling shareholders will have conditional put options on two packages of shares (the exercise of each of the sellers' options is conditional upon the achievement of certain minimum criteria of KPI, EBITDA and revenue within the period 2023 – 2025). One option amounts to 16% of GOAPs share capital and the other option amounts to 24% of GOAPs share capital. The aggregate price for the shares in case of the exercise of the options depends on the extent to which the conditions therefore are met and may range from EUR 699,999.70 (BGN 1,369,080.41) to EUR 3,449,998.60 (BGN 6,747,610.76). The transactions are executed in compliance with the resolution of the General Meeting of the Shareholders of Allterco from December 2022. With the acquisition, Allterco intends to expand its technology portfolio and thus extend its product offering for both customers and professional users. For further information, please visit allterco.com</p>
16.01.2023	<p>The Company has announced to the FSC and to the Public the following information:</p> <p>Based on preliminary consolidated data as of the end of the fourth quarter of 2022, we hereby inform you of the following: Allterco JSCo announce a 56.1% year-on-year increase in FY 2022 in IoT revenue from sales of devices and related services to EUR 47.5 million (BGN 92.9 million), based on preliminary data. The revenue from sales of Shelly-branded smart home devices increased by 60.0%, amounting to EUR 45.2 million (BGN 88.4 million), followed by the revenue from sales of MyKi tracking devices, which increased by 20.6% to EUR 2.2 million (BGN 4.3 million). With these revenues, Allterco JSCo exceeded its revenue forecasts for FY 2022 of EUR 45-46 million. The Company will officially disclose consolidated financials for Q4 2022 on 1 March 2023, the Consolidated Annual Financial Report 2022 will be published on 28 April 2023</p>

Detailed information about the important events that occurred during the reporting period for ALLTERCO JSCo, as well as other information that could be important for investors is regularly disclosed by the company in accordance with regulatory requirements. In compliance with the requirement of Art.43a et seq. of Ordinance No. 2 of FSC, in conjunction with Art. 100t, Para 3 of the POSA. The Company discloses the regulated information to the public through selected information media. All information provided to the media in fully unedited text is available at: <http://www.x3news.com/>. The required information is submitted to the FSC - through the unified system for submission of information electronically, developed and



ALLTERCO

ALLTERCO JSCo
103 Cherni Vrah Blvd.
1404 Sofia Bulgaria
tel: +359 2 957 1247
www.allterco.com

maintained by the FSC - e-Register. The information is also available on the Company's website at: <https://allterco.com/en/INVESTORS>.

In relation to the trading of the Company's shares on the Frankfurt Stock Exchange and the requirements of this regulated market, the Company discloses inside information via the electronic reporting system established and maintained by Deutsche Börse AG - the Exchange Reporting System (ERS). The inside information transmitted via the ERS is published on the Deutsche Börse investor portal (<https://www.boerse-frankfurt.de/>) and <https://www.dgap.de/>. Publication is made via an authorized intermediary EQS Group.

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Dimitar Dimitrov, CEO
Allterco JSCo